

ABC AERO



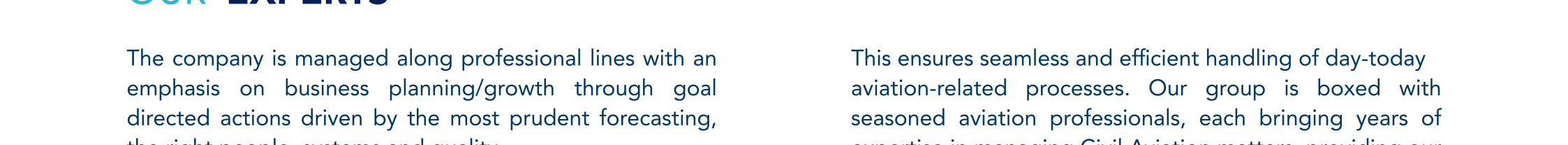
ABC AERO

We offer expert guidance in aircraft management, regulatory compliance, and operational optimization. With years of industry experience, we deliver solutions that enhance safety, efficiency, and performance for your aviation operations.

WHAT WE DO

We at ABC Aero have a network of local consultants in INDIA and across 15 countries for aircraft transitions. Our local consultant network will support you with physical inspection, records review & scanning, annual audit, pre purchase inspection as well as redelivery of aircraft & helicopter.

Our business partnership with CAMOs, MROs and Ferry Companies enabled us to provide complete aircraft transition service under one umbrella. We are committed to digitalise the whole transition process, right from getting a consultant to delivering the project.



OUR EXPERTS

The company is managed along professional lines with an emphasis on business planning/growth through goal directed actions driven by the most prudent forecasting, the right people, systems and quality.

Our team of highly experienced professionals specialize in liaising with key government agencies and authorities, including the DGCA, DGFT, Airports Authority of India, and the Ministry of Civil Aviation.

This ensures seamless and efficient handling of day-to-day aviation-related processes. Our group is boxed with seasoned aviation professionals, each bringing years of expertise in managing Civil Aviation matters, providing our clients with unmatched support and guidance.

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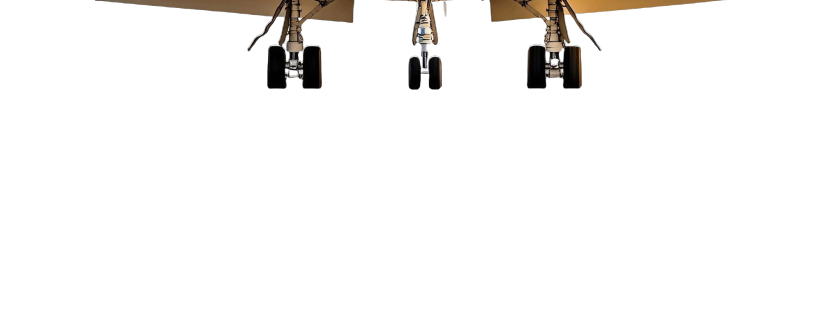
BOARD OF DIRECTORS

MR. ZULFIQAR AHMED

Chairman & Managing Director

Mr. Zulfiqar Ahmed is a prominent real estate developer in Bangalore. He began his career as a GSA for Gulf Air in 1990. As a commerce graduate, Mr. Zulfiqar has extensive experience in various sectors including aviation, industrial project management, real estate, and human resources. He has completed several projects in Bangalore and has accumulated over 25 years of experience.

Mr. Zulfiqar Ahmed Khan is a well-known social activist in Karnataka and has served as Chairman of the HAJJ COMMITTEE. Zulfiqar has excellent problem-solving skills and the patience to listen to issues within and outside the organization. His areas of expertise include: providing employees with a meaningful, exciting, and positive experience; helping motivate the team to attain goals; staying informed of new products; performing retail transactions efficiently and accurately; and money management and product responsibility.



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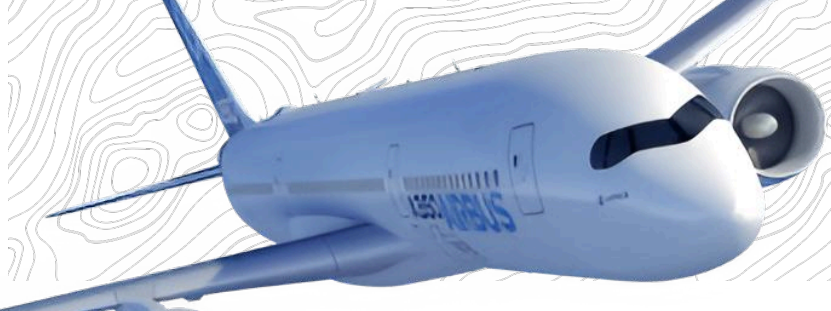
MR. RAJESH EM

President & CEO

Mr. Rajesh EM has over 20 years of experience in both operational and advisory roles. Prior to his current position, Rajesh was the CEO and COO of Cloud Aero Solutions in Dubai, where he was responsible for global delivery, business development, and client services. Born in Trivandrum, Kerala, Rajesh has traveled widely to countries including Singapore, Malaysia, Sri Lanka, Indonesia, Qatar, Bahrain, Oman, Thailand, Iran, UAE, Hong Kong, Russia, and Australia, where he obtained his Certificate IV in Aviation from Zauri Aviation in Albury.

His experience spans organizational strategy, customer relationship management, corporate governance, risk management, and operations. As a founding member of ABC Aviation, he has been responsible for the company's high-touch customer relationship and delivery excellence model. After completing his education, he worked as a consultant for the Ministry of Civil Aviation (India) and the Director General of Civil Aviation (India). Mr. Rajesh has assisted several airlines in preparing the necessary documents and approvals from the Ministry of Civil Aviation (India), which includes manual preparations, security clearances, and bilateral agreements. Mr. Rajesh was instrumental in the Government's decision to include regional airlines in FDI limits (Foreign Direct Investments).

Mr. Rajesh has expertise in various areas including negotiation, purchasing, policy analysis/strategic planning, special operations/tactics, regulatory/policy compliance, aviation safety, team building/motivation, emergency response/planning, process development/ integration, long/short-term planning, presentations/speaking, instruction/facilitation, program administration, program management, procurement, allocation/utilization, conflict resolution, protocol management, and tendering. He currently provides aircraft leasing consultancy and government liaison services for various international airlines. Some of his clients include Air Arabia, Flynas Airlines, Lion Air, Jet Airways, Air Costa, Mongolian Airlines, Qatar Airways, Elix Aviation, and GECAS.



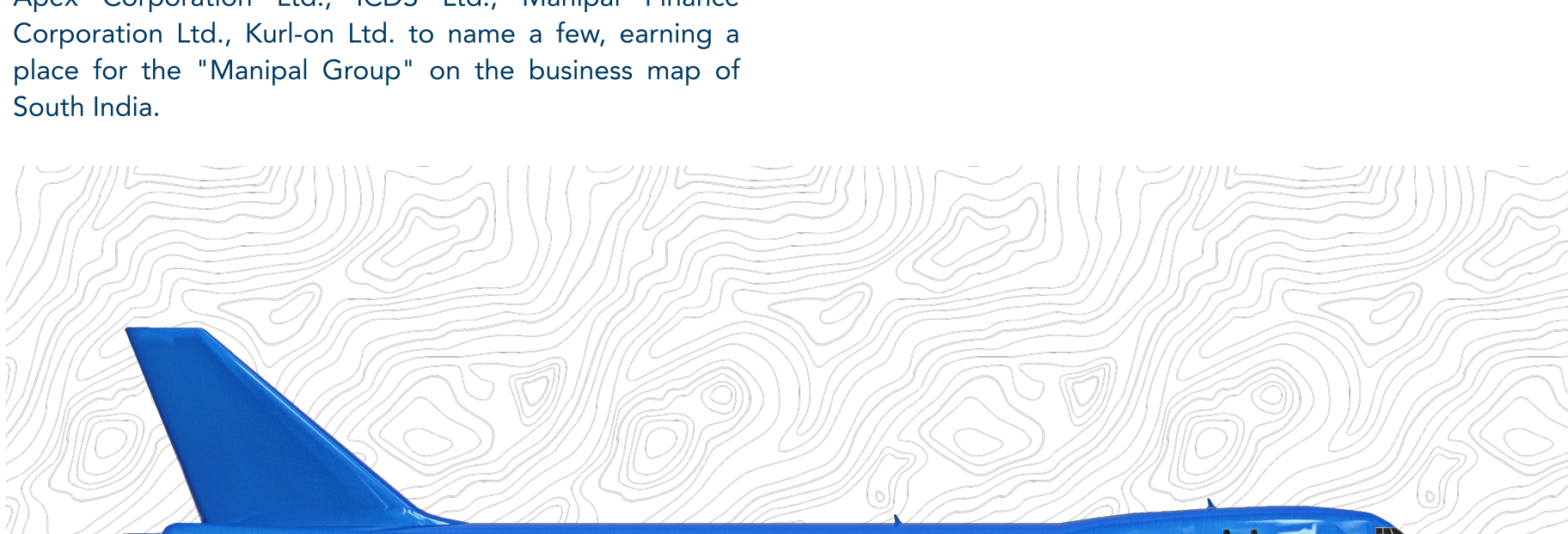
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SUDHAKAR PAI

Executive Director

Sudhakar Pai, Chairman of Manipl Group is an influential educator and entrepreneur based in Manipl, recognized for his significant contributions to the field of education and his dedication to community development. Mr. T Sudhakar Pai is also the Chairman & M.D. of Kurl-on Enterprise Ltd. He belongs to the third generation of Pairs of Manipl, reputedly known as "Visionary Bankers" and founders of the Syndicate Bank. The family also promoted several Public Limited Companies, such as Maha Rashtia Apex Corporation Ltd., ICDS Ltd., Manipl Finance Corporation Ltd., Kurl-on Ltd. to name a few, earning a place for the "Manipl Group" on the business map of South India.

With a focus on fostering innovation and entrepreneurship among students, he has played a pivotal role in shaping the educational landscape in Manipl. He is the founder of several successful businesses that emphasize technology, education, and social impact. His ventures aim to empower students and young professionals by providing them with the necessary skills and resources to thrive in a competitive environment.



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Mr. Jamsheed Minoos Panday is an experienced Management Consultant with A.C.A from Institute of Chartered Accountants of India ; A.C.S. from Institute of Company Secretaries of India and Management qualifications. He completed his graduation from Sydney College of Commerce & Economics (B Com. Hons)

Manipl Capital And Leasing Private Limited, Brooklyn Technologies Private Limited, Saga Department Stores Private Limited, Manipl Home Finance Limited, Great Oaks Holdings Private Limited.

JAMSHEED PANDAY Chief Advisor to the Board of Directors the Board. Jamsheed Panday has over 40 years of work experience with both national and international companies, including companies like Hindustan Lever Limited, Voltas Limited, Eastman Kodak Company etc.

The total paid-up capital of all companies where Jamsheed Minoos Panday holds active positions is more than 700 crores. He is also a Trustee of a charitable Tata Trust in Mumbai.* He is also actively involved in multiple start-up ventures.

His experience spans across Business Strategy, Mergers & Acquisitions, International Finance etc.



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Presently Mr Panday is holding directorships of around 20 Companies including Zodiac-Jrd- Mj Limited, Cottage Industries Exposition Limited, Manipl Natural Private Limited, Starship Value Chain And Manufacturing Private Limited, Zen Global Finance Limited, Lakshmi Vijayam Investments Private Limited, E'I Dorado Guarantee Limited, E'I Dorado Residences Private Limited, Manipl Software & E-Com Private Limited,



DELIVERING

EXCELLENCE

- PROJECT SUPPORT**
 - Annual Audit
 - Pre-Purchase
 - ReDelivery
 - New Aircraft Delivery
 - Storage Monitoring
- CONSULTING SUPPORT**
 - Project Report
 - Projected Financials
 - Government Approvals
 - Government Liaisoning
 - Aircraft Sourcing
- TRANSITION SUPPORT**
 - Asset Management
 - Physical Inspection
 - Record Review
 - Record Scanning
 - Record Recovery
- THIRD PARTY SUPPORT**
 - CAMO Services
 - MRO Services
 - Ferry Flight Services

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PROJECT SUPPORT

- ANNUAL AUDIT**
Ensuring your aircraft meets all regulatory, maintenance, and safety standards, providing early issue detection and cost-effective solutions.
- PRE PURCHASE**
Providing a thorough evaluation of the aircraft's condition, including airframe, engine, and systems, helping you negotiate effectively and avoid unexpected costs.
- REDELIVERY**
Managing the redelivery process by overseeing condition inspections, repairs, documentation, and legal reconciliation
- NEW AIRCRAFT DELIVERY**
Ensuring your aircraft is ready with pre-delivery inspections, customization checks, testing, and certification.
- STORAGE MONITORING**
Maintaining your aircraft's condition with regular inspections, and system preservation, so it remains ready for service.

CONSULTING SUPPORT

- PROJECT REPORT**
Detailed document outlining the project's objectives, market analysis, feasibility, risks, and timeline to guide decision-making.
- PROJECTED FINANCIALS**
Forecasting revenue, costs, and profitability, with key financial indicators to assess the financial feasibility of the project.
- GOVERNMENT APPROVALS**
Securing permits and certifications from authorities to ensure compliance with regulatory requirements.
- GOVERNMENT LIAISONING**
Managing communication with government agencies to facilitate approvals, and address regulatory issues, etc.
- AIRCRAFT SOURCING**
Acquiring aircraft based on operational needs, budget, and financing, ensuring compliance with all relevant certifications.

TRANSITION SUPPORT

- ASSET MANAGEMENT**
Managing assets to ensure compliance, enhance value, and reduce operational disruptions during transitions.
- PHYSICAL INSPECTION**
Conducting inspections of aircraft and assets to assess their condition, identify issues, and ensure regulatory compliance
- RECORD REVIEW**
Carefully review all operational and maintenance records ensuring smooth transitions and regulatory adherence.
- RECORDS SCANNING**
Digitizing physical records to streamline access, improve management.
- RECORD RECOVERY**
Assisting in recovering lost or incomplete records by working with relevant parties to ensure legal and operational compliance.

THIRD PARTY SUPPORT

- CAMO SUPPORT**
Continuing Airworthiness Management Organization We manage airworthiness standards, maintenance planning, and record-keeping to maintain the safety, reliability, and regulatory alignment of your aircraft.
- MRO SERVICE**
Maintenance, Repair and Overhaul We offer a range of services, including routine checks, unscheduled repairs, and component overhauls, to optimize your fleet's performance and longevity.
- FERRY FLIGHT SERVICE**
We co-ordinate the safe relocation of aircraft, inspections, and regulatory procedures for deliveries, repositioning, or post-maintenance flights.

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ABC AERO

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